

Transactional Vs Transformative Partnerships

- Specific, short-term goals and deliverables
- Limited to task completion
- One-way resource exchange

- Low trust, or wary of how it's built
- Contractual commitment
- Relationship ends once goals are met

- One-sided or top-down
- Little flexibility or shared responsibility
- Power and decision-making done by one or a small group of people

Engagement

- Long-term and evolving
- Focuses on mutual growth of all actors
- Shared vision
- Adaptive approach

- High levels of respect and trust based on it
- Committing to each other's successes
- Invest in a slow and steady building of trust and respect
- Commitment to a longer-term process

Trust and Commitment

Decision-Making and Power

- Shared decision-making and responsibility
- Equitable power sharing, or commitment to addressing equity
- Seek input from each other, and adapt accordingly